

LIONPRO Group Operative report 2025, 12months

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INFORMATION ON THE COMPANY

NAME OF THE COMPANY	LIONPRO GROUP
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LEGAL STATUS OF THE COMPANY	Limited Liability Company
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NUMBER, PLACE AND DATE OF REGISTRATION	40203480428, Riga, 27 April 2023
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ADDRESS	Antonijas street 5, Rīga, LV-1010
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NAME OF THE SHAREHOLDER	JĀNIS KUĻIKOVSKIS 100%
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BOARD MEMBER	JĀNIS KUĻIKOVSKIS Since 27 April 2023, can represent individually
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REPORTING PERIOD	1 January – 31 December 2025
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MANAGEMENT REPORT

TYPE OF OPERATIONS	LIONPRO Group is a supply chain manager and a supplier of high-quality animal feed raw materials, with a strategic focus on sustainable and affordable feed for the livestock sector across Sub-Saharan Africa, Asia, Latin America, and Europe. The Group has a long history spanning three decades. Building on this extensive experience in global raw material trading and product supply across more than 40 countries, LIONPRO continues to offer innovative alternative feed ingredients that enhance food security, improve farm efficiency, and reduce the environmental impact from animal nutrition. LIONPRO Group operations are based on circular economic principles — utilizing underused but nutrient-rich by-products as valuable feed raw materials, thereby reducing waste and creating long-term value in developing markets through a well-planned procurement system, education, and the transfer of European best practices to these markets. LIONPRO's local supply chain distribution structure enables addressing critical challenges in developing markets, such as limited access to affordable feed and vulnerability to global price fluctuations.
PERFORMANCE OF THE GROUP 12M 2025	In 2025, the Group continued to advance its strategic expansion into new markets across Asia, South Africa, and South America, while simultaneously broadening its product portfolio. The establishment of new market operations and preparation for future sales activities led to an increase in Selling and Administrative expenses last year as well as substantial loss was recognized in currency exchange due to USD weakness during the whole 2025 compared to very strong performance in 2024. Over longer period of time USD has demonstrated short term weakness only. Significant sales volumes increase was achieved during Q4 2025 and new sales volumes reached a of record 148k MT Despite net revenue increasing by only 10.6% year-on-year, total sales volumes in metric tons grew by 35.8%, and the gross profit margin improved by 0.74 percentage points. A key strategic priority remains the development of regional distribution hubs located closer to end consumers in existing markets. This initiative aims to enhance accessibility in regions with underdeveloped infrastructure by shortening delivery times, reducing supply chain risks, and ensuring consistent availability of feed ingredients for local farmers and small-scale livestock and aquaculture producers. One of the Group's long-term objectives is to establish itself as a one-stop supplier offering competitively priced and stable raw materials, less exposed to global market volatility. To support its strategic growth initiatives and strengthen working capital—enabling a substantial increase in turnover across existing markets—the Group completed a private bond placement in June 2025. By the end of 2025, total external financing attracted amounted to EUR 6,753,000. The Group partnered with Signet Bank, Latvia's leading investment bank, as the arranger of the bond issuance. This new bond program represents a natural continuation of the Company's first international bond issuance in 2022, which generated strong investor interest and was fully repaid ahead of maturity. The successful completion of that program reinforced investor confidence and demonstrated the Group's financial discipline, stability, and commitment to meeting its obligations.

In August 2025, Latvian company LINEN, part LIONPRO Group, has become the first Latvian company to be granted a political and financial risk insurance guarantee by the World Bank's Multilateral Investment Guarantee Agency (MIGA) for a large-scale international investment project in Kenya. This guarantee is a significant recognition of the company's expertise and sustainable development strategy, as well as an important signal of the international competitiveness and export capacity of the Latvian economy. MIGA's support will be used to implement a USD 9 million LIONPRO Group investment project in Kenya, expanding the company's operations in the logistics and processing of animal feed ingredients in one of Africa's most important countries. The project envisions the creation of modern and sustainable infrastructure that will ensure supply chain efficiency, quality, and compliance with the highest international standards, while making feed more accessible in remote regions at the lowest possible cost. This is a Latvian investment in global food security – a significant step that, with the support of the World Bank, creates a real contribution to improving food availability and strengthening agricultural growth in Africa.

At the end of 2024, the Group's management team approved the implementation of a new ERP system across all existing and new companies within the Group, selecting SAP — the world's most reliable financial accounting tool. The SAP rollout started in September 2025 and first go live is planned in June 2026.

During 2026, the Group's primary objective is strengthening its position in existing markets and opening regional distribution centers or retail stores in Kenya and Uganda, as well as continue upgrade of its logistics centers with machinery that can facilitate simple production. Additional machinery at the logistics centers will help to produce products that will require less effort for the end consumers to integrate them in final feeds as well as will create additional, higher value-added products in LIONPRO portfolio.

JĀNIS KUĻIKOVSKIS
CEO

PROFIT OR LOSS STATEMENT FOR YEAR 2025, 12 MONTHS

	2025, 12M EUR	2024, 12M EUR
NET TURNOVER	59 549 399	53 837 431
COST OF SALES	(50 952 270)	(46 929 440)
GM1	8 597 129	7 372 177
	GM1% 14.44%	13.70%
SELLING EXPENSES	(2 998 675)	(3 069 232)
<i>DISTRIBUTION EXPENSES</i>	(48 795)	(464 186)
<i>BUSINESS TRIPS</i>	(285 614)	(269 484)
<i>PERSONNEL RELATED COSTS</i>	(47 839)	-
<i>SALES AND OPERATIONAL STAFF SALARIES AND TAXES</i>	(1 705 884)	(1 070 553)
<i>SALES COMMISSIONS PAID</i>	(159 090)	(622 139)
<i>BANK FEES</i>	(333 749)	(348 971)
<i>MARKETING AND EXIBITIONS</i>	(307 195)	(257 487)
<i>RESEARCH AND DEVELOPMENT</i>	(110 509)	(36 412)
GM2	5 598 454	4 302 945
	GM2% 9.40%	8.00%
ADMINISTRATIVE EXPENSES	(2 020 105)	(1 608 661)
<i>ADMINISTRATIVE AND FINANCE STAFF SALARIES AND TAXES</i>	(905 862)	(794 449)
<i>PERSONNEL RELATED COSTS</i>	(204 497)	(141 590)
<i>PROFESSIONAL EXPENSES</i>	(525 780)	(356 684)

	2025, 12M EUR	2024, 12M EUR
OFFICE RELATED COSTS	(218 196)	(183 590)
IT EXPENSES	(110 474)	(71 759)
OTHER ADMINISTRATION COSTS	(55 296)	(60 589)
EBITDA	3 578 349	2 694 284
EBITDA %	6.00%	5.69%
CURRENCY EXCHANGE LOSS/PROFIT, net	(1 611 856)	1 063 491
OTHER OPERATING EXPENSES	(65 181)	(407 753)
OTHER OPERATING INCOME	26 573	25 117
DEPRECIATION	(84 653)	(83 279)
EBIT	1 843 232	3 291 860
EBIT%	3.10%	6.20%
CORPORATE INCOME TAX	(69 702)	(163 030)
INTEREST INCOME AND SIMILAR INCOME	12 107	1 591
INTEREST EXPENSES	(917 214)	(375 398)
NET INCOME	868 423	2 755 023
NET INCOME %	1.50%	5.20%

BALANCE SHEET AS OF 31 DECEMBER 2025

	31.12.2025. EUR	31.12.2024. EUR
NON-CURRENT ASSETS	642 675	373 827
INTANGIBLE ASSETS	30 844	29 997
<i>INTANGIBLE ASSETS</i>	<i>30 844</i>	<i>29 997</i>
PROPERTY, PLANT AND EQUIPMENT	324 950	301 043
<i>OTHER FIXED ASSETS</i>	<i>324 950</i>	<i>301 043</i>
LONG-TERM ASSETS	286 881	42 787
<i>OTHER LONG-TERM RECEIVABLES AND LOANS</i>	<i>286 881</i>	<i>42 787</i>
CURRENT ASSETS	28 564 369	16 968 680
INVENTORIES	15 905 284	8 621 854
<i>FINISHED GOODS AND GOODS FOR SALE</i>	<i>9 597 449</i>	<i>6 572 468</i>
<i>GOODS IN TRANSIT</i>	<i>6 307 835</i>	<i>2 049 386</i>
RECEIVABLES	11 368 195	7 052 250
<i>TRADE RECEIVABLES</i>	<i>9 330 935</i>	<i>6 635 667</i>
<i>OTHER RECEIVABLES</i>	<i>1 609 713</i>	<i>108 433</i>
<i>PREPAID EXPENSES</i>	<i>427 547</i>	<i>101 956</i>
<i>LOANS TO SHAREHOLDERS AND MANAGEMENT</i>	<i>-</i>	<i>206 194</i>
CASH AND CASH EQUIVALENTS	1 290 890	1 294 576
TOTAL ASSETS	29 207 044	17 342 507

BALANCE SHEET AS OF 31 DECEMBER 2025

	31.12.2025. EUR	31.12.2024. EUR
CAPITAL AND RESERVES	7 482 883	6 195 434
<i>SHARE CAPITAL</i>	<i>50 000</i>	<i>50 000</i>
<i>ACCUMULATED PROFIT:</i>	<i>6 883 857</i>	<i>6 197 427</i>
<i>A) BROUGHT FORWARD</i>	<i>6 195 434</i>	<i>3 622 404</i>
<i>B) CURRENT YEAR</i>	<i>868 423</i>	<i>2 755 023</i>
<i>C) DIVIDENDS PAID</i>	<i>(180 000)</i>	<i>(180 000)</i>
<i>FOREIGN CURRENCY TRANSLATION RESERVE</i>	<i>549 026</i>	<i>(51 993)</i>
NON-CURRENT LIABILITIES	8 834 000	1 571 000
<i>OTHER LOANS</i>	<i>8 663 000</i>	<i>1 400 000</i>
<i>LOANS FROM SHAREHOLDERS AND MANAGEMENT</i>	<i>171 000</i>	<i>171 000</i>
CURRENT LIABILITIES	13 061 161	12 209 572
<i>SHORT TERM LIABILITIES FROM FINANCIAL INSTITUTIONS</i>	<i>5 489 324</i>	<i>3 220 249</i>
<i>TRADE PAYABLES</i>	<i>7 002 964</i>	<i>5 578 485</i>
<i>TAXES AND SOCIAL INSURANCE CONTRIBUTIONS</i>	<i>31 159</i>	<i>113 076</i>
<i>OTHER CURRENT LIABILITIES</i>	<i>9 718</i>	<i>12 138</i>
<i>DEFERRED INCOME</i>	<i>-</i>	<i>162 196</i>
<i>ACCRUED LIABILITIES</i>	<i>356 996</i>	<i>489 929</i>
EQUITY AND LIABILITIES	29 207 044	17 342 507

FINANCIAL COVENANTS

 31.12.2025.
 EUR

EQUITY RATIO OF AT LEAST 25% (TWENTY FIVE PERCENT)
 CALCULATED FOR THE RELEVANT PERIOD AT THE END OF EACH
 QUARTER **25.70%**

TOTAL EQUITY 7 482 883

TOTAL ASSETS 29 207 044

NET DEBT LEVERAGE RATIO LESS THAN 4X (FOUR TIMES)
 CALCULATED FOR THE RELEVANT PERIOD AT THE END OF EACH
 QUARTER **3.64**

ROLLING EBITDA 3 578 349

NET DEBT 13 032 434

CASH AND CASH EQUIVALENTS (1 290 890)

LOANS 14 323 324

INTEREST COVERAGE RATIO OF AT LEAST 3X (THREE TIMES),
 CALCULATED FOR THE RELEVANT PERIOD AT THE END OF EACH
 QUARTER **3.90**

EBITDA 3 578 349

INTEREST EXPENSES 917 214